



The Internationalization of Palace Wars: Lawyers, Economists, and the Contest to Transform Latin American States (Chicago Series in Law and Society)

Yves Dezalay, Bryant G. Garth

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How does globalization work? Focusing on Latin America, Yves Dezelay and Bryant G. Garth show that exports of expertise and ideals from the United States to Argentina, Brazil, Chile, and Mexico have played a crucial role in transforming their state forms and economies since World War II.

Based on more than 300 extensive interviews with major players in governments, foundations, law firms, universities, and think tanks, Dezelay and Garth examine both the production of northern exports such as neoliberal economics and international human rights law and the ways they are received south of the United States. They find that the content of what is exported and how it fares are profoundly shaped by domestic struggles for power and influence—"palace wars"—in the nations involved. For instance, challenges to the eastern intellectual establishment influenced the Reagan-era export of University of Chicago-style neoliberal economics to Chile, where it enjoyed a warm reception from Pinochet and his allies because they could use it to discredit the previous regime.

Innovative and sophisticated, *The Internationalization of Palace Wars* offers much needed concrete information about the transnational processes that shape our world.



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